

Chaura Baba Charitable Trust

Old Address- R-136, Nehru Enclave Gomti Nagar, Lucknow, U.P
New Address- 8-B, North Drive, DLF Farms, Chhattarpur, New Delhi-110074

Dated... 15-03-2023

Ref. No.: CBCT/Cons.Proj./23/1074

To,
Dr. Sapna Rana,
School of Management and Commerce,
K.R. Mangalam University
Gurgaon (Haryana)

Subject: Approval of Consultancy Project.

Dear Dr. Sapna Rana,

It is hereby informed you that you have been awarded a consultancy project as you applied on "Enhancing HR Practices for Optimal Performance". We hope that your expertise in your area of research and relevant experience may help to contribute to improving the HR environment in our organisation.

We are pleased to approve this project and has agreed to pay consultancy amount of Rs. 30,00,000/- (Rupees Thirty Lakhs Only). It will be for a period of 3 months. If looking for any possible extension in consultancy period, the review committee must approve satisfactory progress reports following your review process.

Regards,

For Chaura Baba Charitable Trust

Neelima



Authorized Signatory

[Signature]
Registrar
K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

Dr. Sapna


***Consultancy Project on Enhancing HR Practices for Optimal Performance For Chaura
Baba Charitable Trust***

Logistics is the lifeblood of modern economies and plays a pivotal role in ensuring the efficient flow of goods, information, and services. It encompasses a complex web of activities, from procurement and production to transportation, distribution, and inventory management. Without effective logistics, businesses would struggle to meet customer demands, leading to delays, increased costs, and lost opportunities. Furthermore, logistics is a critical enabler of global trade, facilitating the movement of goods across borders and connecting markets worldwide. In the era of e-commerce, same-day deliveries, and just-in-time production, the importance of logistics cannot be overstated. It enhances competitiveness, reduces waste, and ultimately contributes to economic growth, making it an indispensable function for both businesses and societies at large. For the smooth and efficient working of any organization human resources plays a significant role serving as the backbone that ensures the smooth operation of the entire organization. In the logistics sector, which is known for its reliance on a vast workforce, HR is instrumental in recruiting, training, and retaining talent. Skilled employees are essential for the efficient management of warehouses, transportation networks, and supply chains. HR departments in logistics companies are responsible for developing training programs that ensure employees have the necessary skills to handle complex logistics operations, from inventory management to route optimization. Effective HR practices not only lead to a motivated and skilled workforce but also contribute to cost savings, reduced turnover, and enhanced customer satisfaction – all of which are critical for the long-term success and competitiveness of logistics companies in an increasingly global and dynamic marketplace.

Programme Objective:

The 'Enhancing HR practices for optimal performance' consultancy project is designed to assess and enhance HR practices within the organization to improve efficiency, talent management, and overall operational effectiveness:

1. To conduct an in-depth analysis of current HR processes, policies, and practices to identify strengths, weaknesses, and areas for improvement.
2. To evaluate the recruitment and onboarding procedures to attract and retain top talent.
3. To assess the effectiveness of the performance appraisal system and recommend improvements.


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4. Identify skills gaps within the workforce and design training programs that enhance employee capabilities.
5. To enhance employee engagement
6. Stay ahead of competition.

Target Participants:

Employees, Middle level Management and Team leaders

Outcome:

1. Revised HR policies and procedures manual.
2. Recruitment and onboarding process enhancements.
3. Performance management framework with clear KPIs and feedback mechanisms.
4. Customized training and development plans.
5. Employee engagement strategies.
6. Increased competitiveness.
7. Gain competitive advantageous position.

Budget:

Particulars	Amount
Trainer's fees (Rs.15,000 * 40 sessions)	Rs.600,000
Interactive Boards and Projectors	Rs. 11,60000
Logistics	Rs. 500,000
Reading Material / Stationery (Rs.3000 * 40 session)	Rs. 120,000
Refreshments (Rs.3000 * 40 session)	Rs. 120,000
Total Amount	Rs. 25,00000

Trainer and Coordinator:

Dr. Sapna Rana

Assistant Professor, School of Management and Commerce

K.R. Managalam University, Gurugram



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K.R. MANGALAM UNIVERSITY
THE COMPLETE WORLD OF EDUCATION

To

Chaura Baba Charitable Trust
8-B, North Drive, DLF Farms,
Chattarpur, New Delhi-110074

Invoice No. : 06/Mar/2022-23
Date : 28/03/2023

Bill for Consultancy Services

Particulars	Amount(Rs.)
Invoice for Enhancing HR Practices for Optimal Performance	30,00,000
Net Amount Payable	30,00,000

(Rupees Thirty Lac Only)

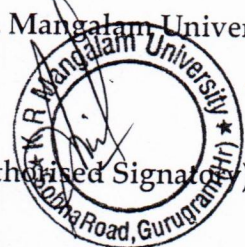
Please make the payment of the invoice by NEFT/RTGS/IMPS as per Bank Details

Beneficiary Name : K.R. Mangalam University
A/C No : 091101000622
IFSC Code : ICIC0000911
Bank : ICICI Bank Ltd.
Branch : Sohna Bus Stand , Gurgaon

PAN : AAJCS3143G


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K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

For K.R. Mangalam University


(Authorised Signatory)